

NHI CAPABILITIES IN THE PRIVATE SECTOR

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Cape Town
16 -19 July 2017

Private sector embracing universal healthcare

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**HOW MEDICAL SCHEMES AND ADMINISTRATORS CAN
PROVIDE INSIGHT AND SUPPORT IN THE
IMPLEMENTATION OF NHI?**



MMI HOLDINGS

History in the making

The largest healthcare reform in the country!



NATIONAL HEALTH INSURANCE
FOR SOUTH AFRICA
TOWARDS UNIVERSAL HEALTH COVERAGE



Healthcare leaders :
An Impactful Role



Better healthcare
system for communities
and the next generation

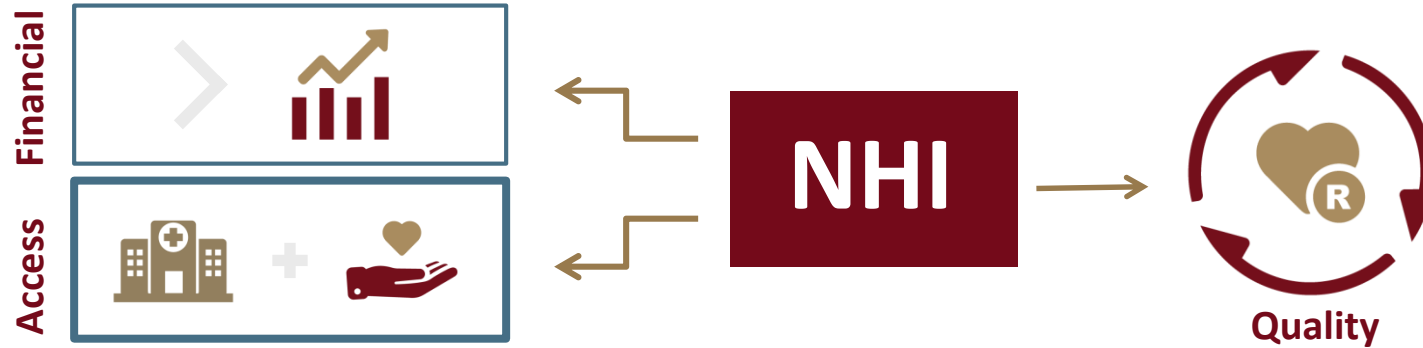


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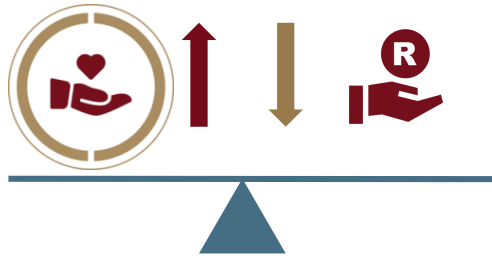
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NHI is more than just the NHI



Objective = implement a *successful* and *sustainable* healthcare system for our people

- Deliver positive health outcomes for our people



Access vs Cost



Health Outcomes



User experience



Improvement in the quality life within optimum health status

&



Purchased on the best health unit for the rand



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“ Universal healthcare can improve labour force productivity through increases in labour participation rates and reduced absenteeism. ”



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Private Healthcare



Services and capabilities

- Medical funds and administration delivers appropriate healthcare services at the best cost by having developed a host of



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Administration

Correspondence

Member management

Premiums and contribution

Claims management

Finance

Fund management

Client relations

Member marketing

Member advocacy

Internal audit and Forensics

Waste and Abuse

Admin Capabilities

Real time processing and exchange of instructions

Claims and utilisation adjudication

System capability

Design, delivery and ongoing development of end to end operating environments

Design, delivery and ongoing development of needs based health technology

clinical risk and administrative delivery data

Tendering capability

Distribution

Health Risk Management

Disease

Hospital

Medicine

Optical

Dentistry

Oncology

Clinical Policy

Waste and Abuse

Primary Prevention

Wellness

HIV

Case management

PMBS'

Health Risk Capabilities

Development, deployment and ongoing monitoring of clinical content & policy

Clinical servicing and intervention (treatment plans, care path ways, utilisation levers)

Manage Health status and outcomes

Clinical expertise with advise capabilities (clinical risk, benefit and cost containment)

Risk insights capability (predictive analytics, profiling, pricing and reporting)

Health Informatics

Procurement and contracting

Provider Relationship and program deployment

Provider Relationships

Contracting DSP's

Accreditation

Profiling

Relationship management

Reimbursement

Capitation

Care coordination

Negotiations

Strategic purchasing

Actuarial & Finance

Analytics

Risk-based capitation

DRGS

ARMS

Premiums

Budgets

Risk surveillance

Benefit Design

IT

IT Platforms

Monitoring and Controls

Databases

BCP

Maintenance

Networks

Infrastructure

Brokerage & distribution channels

Fraud Management

Lifestyle & behavior modifications

Care advocacy

Rewards

Incentives

ReportinG



What question most suitably frames the potential role of the private sector in the implementation of NHI?

“What are the capabilities that exist in the private sector?”

VS

“Why is the private sector so vital and relevant to NHI?”

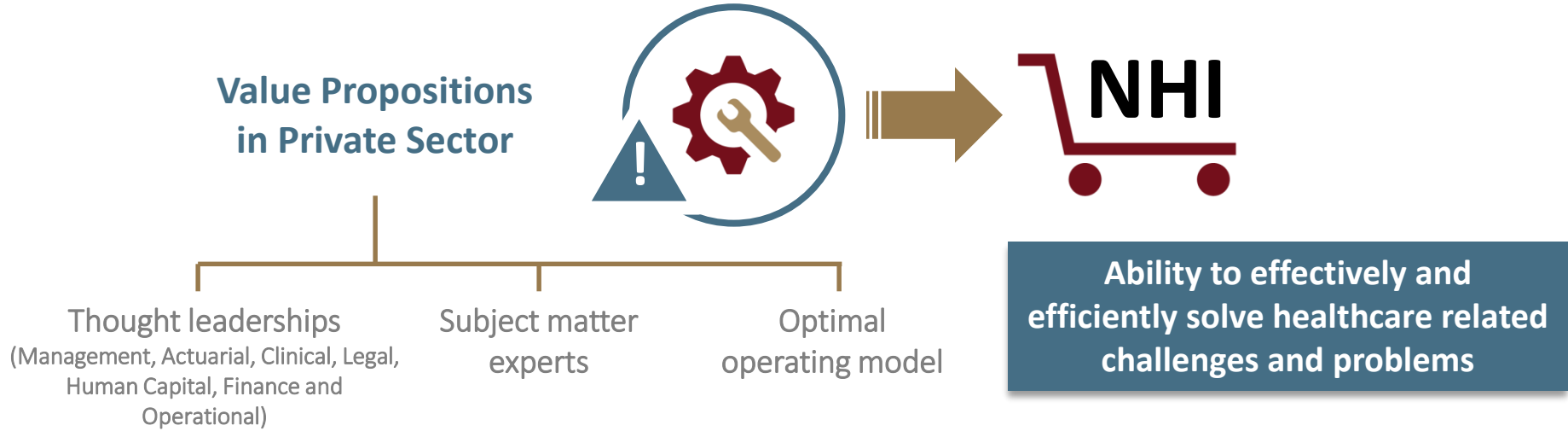


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What is the value proposition of the private sector for NHI?



These contributed to the effective function of the private sector and will be important for the implementation of NHI



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- Industry has mastered quick turnaround in





Rapid turnaround demand cycle



Measurement and value demonstration



*Catalyst for
healthcare solutions
innovation and
advancement*



Investments in research



*Analytical tools
and modeling*



*Disease interventions
programs*



Health products



*Lifestyle and rewards
programs*



*Value Based
DSP/Networks*



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*Solution
orientated focus*



Investment capital



Innovative solutions



Health goes beyond provision of health protection and services; it requires a holistic look at the overall financial wellbeing of the consumer.

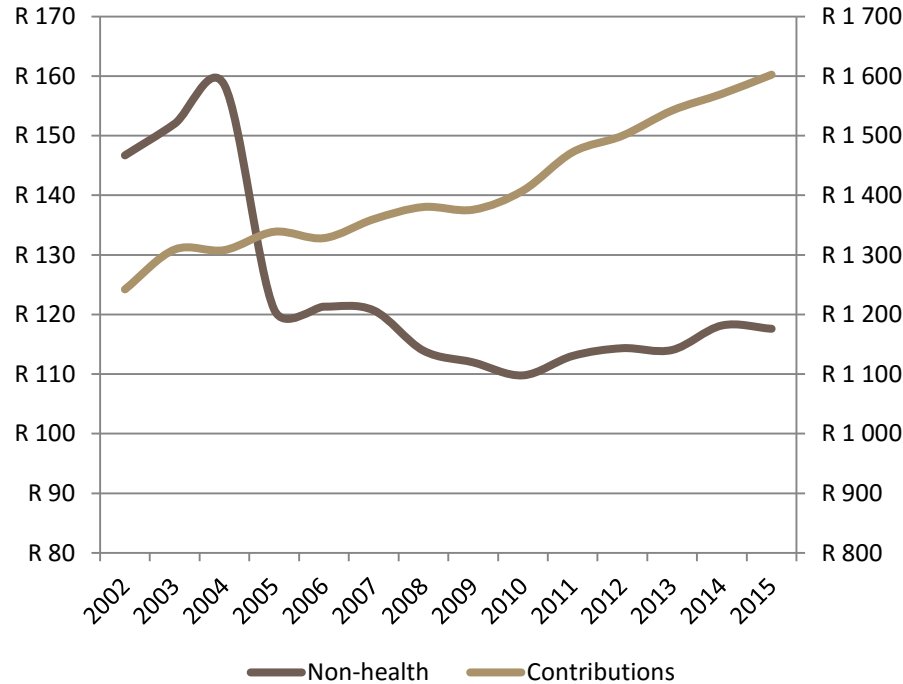


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Provision of innovative, quality solutions while diminishing non-healthcare costs over years



Non-health costs reduced in real terms, while contributions rose consistently





Consumer representative groups



Unions



Employer stakeholders



Healthcare providers



Hospital & pharmacy groups



Suppliers



Government

Collaborative relationships of the private sector create greater alignment and trust in the health system



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Knowledge of
consumer
segments



Knowledge of
consumer
behaviour and
choices



Disease burden
and trends



Evidence-based
wellness and
disease
management
protocols and
programmes



Understand
health
affordability



Insights to
innovate,
enhance value
and improve
financial
wellness



Effective
collaboration



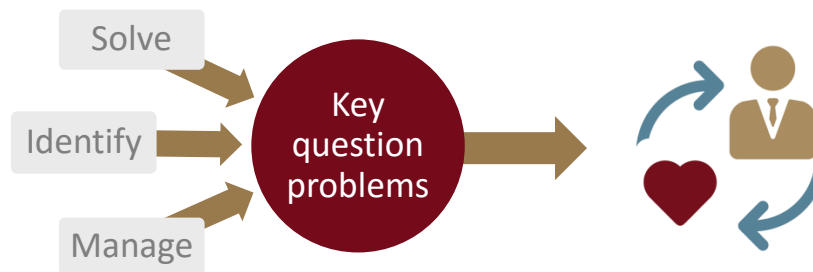
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- The importance of healthcare funders, administration and managed care business

Not defined by technical capabilities



- Experts at managing health risk framework



Enhance quality



Appropriate access



Diminish fraud



Waste & Abuse



Affordability

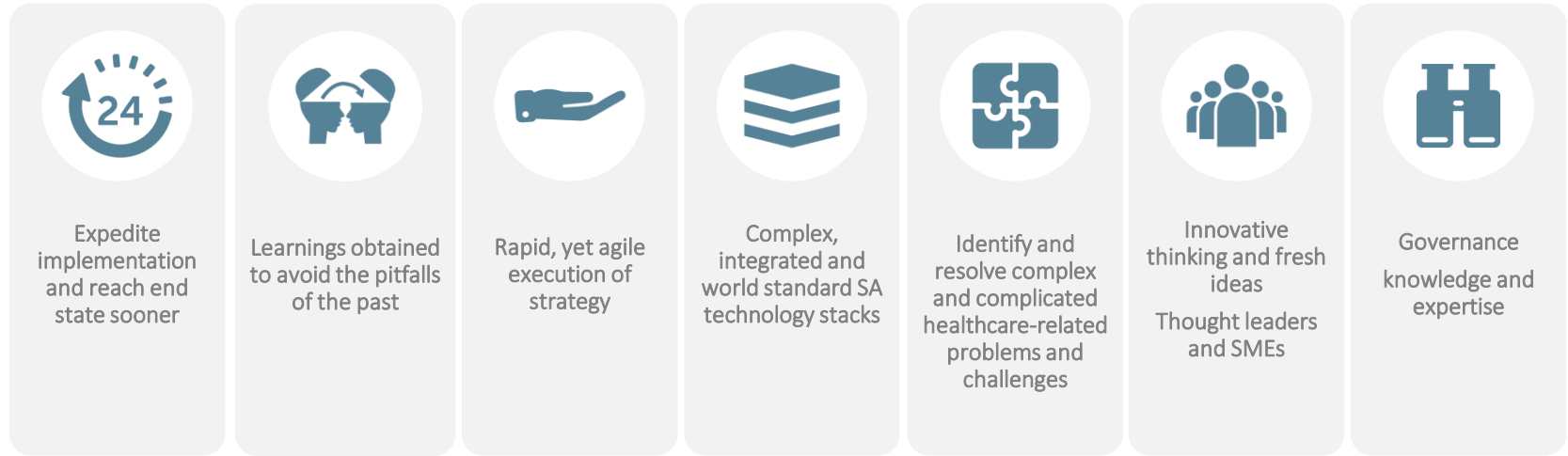


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What does the value proposition of the private sector mean for NHI?



“The private sector has developed solutions across the breadth of health related challenges”



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How do we use the value proposition offered by the private sector in the implementation of NHI?



Serve on technical task teams



Implementation structures will be established



Structure set up will include TORs, Composition, Chairs/Leaders and Secretariats, Adverts and Dates of Appointment



“The successful implementation of the NHI, based on social solidarity and access to healthcare for all, is dependent on a collaborative relationship between the private and public health sector”



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COMMITTEES

National Tertiary Health Services Technical Implementation Committee

National Governing Body on Training and Development

Ministerial Advisory Committee on Health Care Benefits for NHI

Ministerial Advisory Committee on Health Technology Assessment for NHI

National Health Pricing Advisory Committee

National Advisory Committee on Consolidation of Financing Arrangements



Representatives serving on these committees must be fully aware of the impact and influence that the private sector can offer towards our healthcare transformation and champion the value that the private sector can add

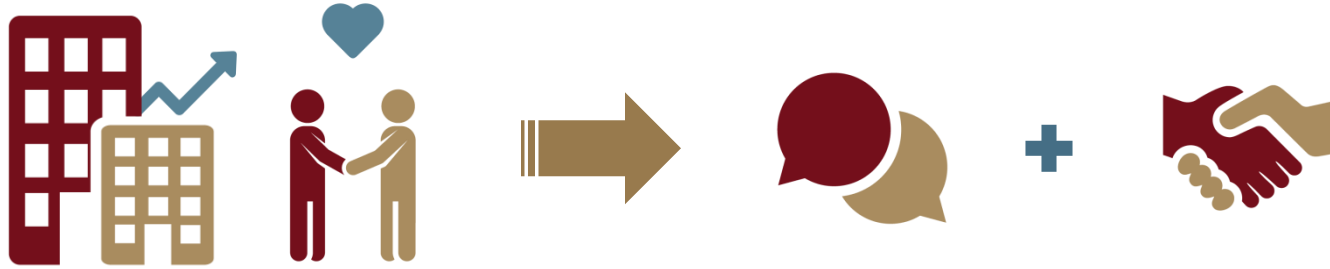


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- BHF and its member organisations:



- All signals indicate:

“ Our drive to create broader awareness of the role of private sector is paying off. ”

“ Revised and gazette white paper is an indication of the contribution BHF has made to highlight the role of private sectors. ”

“ White paper is a welcoming fundamental step and a clear sign that the private health sector will form part of the future of NHI. ”



THANK YOU



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